Industrial supply businesses sell machinery/equipment or industrial goods to businesses that will use them in manufacturing a product.

**REQUIREMENTS & REGULATIONS**

1. There are no state level licenses required for industrial supply sales. *Remember to check local government agencies*

2. No sales tax is charged on machinery and goods used in manufacturing. *Remember to check local government agencies*

3. If your business will make retail sales (sales to an end user) you will need a vendor’s license. Contact the local COUNTY AUDITOR or the OHIO DEPARTMENT OF TAXATION.

4. The OHIO DEPARTMENT OF TAXATION can be reached at (888) 405-4039 for Business Tax Assistance; 888-405-4089 for Tax Registration; or (800) 282-1782 for the Forms Request Line. Information is also on-line at [http://tax.ohio.gov](http://tax.ohio.gov).

5. If your business will sell items via mail, telephone or Internet, you must comply with the Federal Trade Commission’s (FTC) Mail or Telephone Order Merchandise Trade Regulation Rule. The Cleveland office of the FTC can be reached at (216) 263-3410. The office is also on-line at [www.ftc.gov](http://www.ftc.gov). *Remember to check local government agencies*

6. You must also comply with the Ohio Telephone Solicitation Sales Act. For more information, contact the Ohio Attorney General at (877)-244-0515 or (614) 466-4320. The office is also on-line at [http://www.ohioattorneygeneral.gov/](http://www.ohioattorneygeneral.gov/). *Remember to check local government agencies*

7. Weighing and measuring devices must be inspected. Contact the Ohio Department of Agriculture, Division of Weights and Measures at (614) 728-6290 or YOUR COUNTY AUDITOR. Information is also available on-line at [www.agri.ohio.gov/weights](http://www.agri.ohio.gov/weights). *Remember to check local government agencies*

8. Contact the Ohio Environmental Protection Agency (EPA) for information about the proper disposal of hazardous and solid waste. The Ohio EPA can be reached at (614) 644-3020 for General Inquiries or (800) 329-7518 for the Small Business Hotline. Information is also on-line at [www.epa.state.oh.us](http://www.epa.state.oh.us). *Remember to check local government agencies*

For more help, contact your local Small Business Development Center (SBDC).

[www.ohiosbdc.ohio.gov](http://www.ohiosbdc.ohio.gov)

Remember to check local and federal laws.

**THIS CHECKLIST IS ABOUT STATE REQUIREMENTS.**

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