



May 23, 2016

Please accept this Letter of Intent from Columbus State Community College to operate the Ohio Small Business Development Center at Columbus State Community College for FFY 2017.

**Name and address of Service Center Applicant:**

Columbus State Community College  
550 E. Spring State Street, PO Box 1609  
Columbus, OH 43215

**Primary Contact Person:**

**Host**

**Nancy Case, Executive Director**, Community & Civic Engagement  
550 E. Spring St  
Columbus, OH 43215  
Phone, **614.287.3911** | [ncase1@csc.edu](mailto:ncase1@csc.edu)

**Center Director**

**Michael Bowers, Director**, Ohio Small Business Development Center  
550 E. Spring St  
Columbus, OH 43215  
614-287-5509 | [mbowers3@csc.edu](mailto:mbowers3@csc.edu)

SBDC Phone: 614-287-5294, Fax 614-287-6311

**Columbus State Community College is applying for SBDC and SBDC Export Assistance funds**

We are looking forward to continuing our partnership with the SBDC program. Please advise me if you require further information.

Best regards,

Michael Bowers  
District Director  
Ohio SBDC at Columbus State Community College

**LETTER - OF - INTENT FORM**  
**Due Date: May 23, 2016 by 12 Noon**

**1. Name and Address of Service Center Applicant (Host Organization):**

**Toledo Regional Chamber of Commerce**  
**300 Madison Avenue, Suite 200**  
**Toledo, OH 43604**

**2. Primary Contact Person: Bill Wersell**

**Title: SBDC Director**

**Current SBDC Service Center Director Bill Wersell**

**3. Contact Phone #: 419-243-8191**

**Fax #: 419-241-8302**

**SBDC Director's Phone #: 419-243-8191 x.224**

**4. E-mail Address: bill.wersell@toledochamber.com**

**SBDC Service Center Director's Email: bill.wersell@toledochamber.com**

**5. Type of Funds Applying For (SBDC, SBDC Export Assistance or Both)**

**Both**

**Send to: [SBDCRFP@Development.ohio.gov](mailto:SBDCRFP@Development.ohio.gov)**

**Ohio SBDC State Director**

**Ohio Development Services Agency**

**Ohio Small Business Development Center Program**

**77 South High Street, 28th Floor**

**Columbus, OH 43215-6130**

Ohio Small Business Development Center  
at Terra State Community College

...the driving force behind small business success!

Ohio | Small Business  
Development Centers

2830 Napoleon Road • Fremont, Ohio 43420  
Toll-Free 800-826-2431 • Direct Phone 419-559-2210 • FAX 419-334-9414  
email: [bauxter@terra.edu](mailto:bauxter@terra.edu) • website: [www.terra.edu](http://www.terra.edu)  
Bill Auxter, Director/Certified Business Advisor



**LETTER - OF - INTENT FORM**

*(Please complete the form and print on your SBDC service center letterhead as your letter of intent to submit a proposal for the FFY2017 SBDC Program.)*

**Due Date: May 23, 2016 by Noon**

1. Name and Address of Service Center Applicant (Host Organization):

**Ohio SBDC at Terra State Community College**  
**2830 Napoleon Road**  
**Fremont, Ohio 43420**

2. Primary Contact Person: **Jolene J. Chapman**

Title: **Dean of Business, Communications & the Arts**

Current SBDC Service Center Director: **William D. Auxter**

3. Contact Phone #: **419-559-2147**

Fax #: **419-559-2414**

SBDC Director's Phone #: **419-559-2210**

4. E-mail Address: **[jchapman01@terra.edu](mailto:jchapman01@terra.edu)**

SBDC Service Center Director's Email: **[bauxter@terra.edu](mailto:bauxter@terra.edu)**

5. Type of Funds Applying for (SBDC, SBDC Export Assistance or Both): **SBDC**

**Send to: [SBDCRFP@Development.ohio.gov](mailto:SBDCRFP@Development.ohio.gov)**

Ohio SBDC State Director  
Ohio Development Services Agency  
Ohio Small Business Development Center Program  
77 South High Street, 28th Floor  
Columbus, OH 43215-6130



Ohio

Development  
Services Agency



The Small Business Development Center Program of Ohio (SBDC) is funded in part through a cooperative agreement with the U.S. Small Business Administration (SBA). The SBDC program is also funded in part by the Ohio Development Services Agency. All Opinions, conclusions or recommendations expressed are those of the author(s) and do not necessarily reflect the views of the SBA. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact the SBDC at Terra State Community College, 419-559-2210.



**Small Business  
Development Centers**

Rhodes State College  
4240 Campus Dr.  
Lima, OH 45804  
p 419-995-8184; f 419-995-8096  
www.Solutions-etc.com

**LETTER - OF - INTENT FORM**

**FFY 2017**

**1. Name and Address of Service Center Applicant:**

SBDC at Rhodes State College  
4240 Campus Drive  
Lima, Ohio 45804

**2. Contact Person: Ms. Margo Meyer**

Title: Interim Executive Director, Workforce, Economic Development and  
Continuing Education Division  
SBDC Service Center Director: Kathy Keller

**3. Phone #: 419-995-8416**

Fax #: 419-995-8096

SBDC Service Center Director's Phone #: 419-995-8184

**4. E-mail Address: meyer.m3@rhodesstate.edu**

SBDC Service Center Director's Email: Keller.k@rhodesstate.edu

**Send to: [SBDCRFP@Development.ohio.gov](mailto:SBDCRFP@Development.ohio.gov)**

Ohio SBDC State Director  
Ohio Development Services Agency  
Ohio Small Business Development Center Program  
77 South High Street, 28th Floor  
Columbus, OH 43215-6130



Small Business  
Development Centers

**RAJ SOIN**  
College of Business  
**WRIGHT STATE**  
*UNIVERSITY*

**LETTER - OF - INTENT**  
*FFY 2017*

**Due Date: May 23, 2016 by 12 Noon**

1. Name and Address of Service Center Applicant (Host Organization):  
**Small Business Development Center, Raj Soin College of Business  
Wright State University  
Rike Hall, Rm. 123  
3640 Colonel Glenn Highway  
Dayton, Ohio 45435**
2. Primary Contact Person: **Donerik Black**  
Title: **Center Director**  
Current SBDC Service Center Director: **Donerik Black**
3. Contact Phone #: **937-775-4761**  
Fax #: **937-775-3545**  
SBDC Director's Phone #: **937-775-4761**
4. E-mail Address: **Donerik.black@wright.edu**  
SBDC Service Center Director's Email: **Donerik.black@wright.edu**
5. Type of Funds Applying For **SBDC/SBDC Export Assistance Dayton & Cincinnati.**

**Send to: [SBDCRFP@Development.ohio.gov](mailto:SBDCRFP@Development.ohio.gov)**

Ohio SBDC State Director  
Ohio Development Services Agency  
Ohio Small Business Development Center Program  
77 South High Street, 28th Floor  
Columbus, OH 43215-6130



Development  
Services Agency

**SBDC Inc.**

300 E. Auburn Avenue  
Springfield, Ohio 45505  
937-322-7821

## LETTER - OF - INTENT FORM

*(Please complete the form and print on your SBDC service center letterhead as your letter of intent to submit a proposal for the FFY2017 SBDC Program.)*

**Due Date: May 23, 2016 by 12 Noon**

1. Name and Address of Service Center Applicant (Host Organization):

**SBDC Inc.  
300 East Auburn Avenue  
Springfield, Ohio 45505  
937-322-7821**

2. Primary Contact Person: **Lori Minnich**

Title: **Executive Director**

Current SBDC Service Center Director: **Lori Minnich**

3. Contact Phone #: **937-322-7821**

Fax #: **937-322-7874**

SBDC Director's Phone #: **937-322-7821**

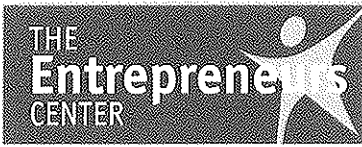
4. E-mail Address: **lminnich@springfieldsbdc.com**

SBDC Service Center Director's Email: **SAME**

5. Type of Funds Applying For (SBDC, SBDC Export Assistance or Both): **SBDC**

Send to: [SBDCRFP@Development.ohio.gov](mailto:SBDCRFP@Development.ohio.gov)

Ohio SBDC State Director  
Ohio Development Services Agency  
Ohio Small Business Development Center Program  
77 South High Street, 28th Floor  
Columbus, OH 43215-6130



You can get there from here.

**LETTER - OF - INTENT FORM**  
**Due Date: May 23, 2016 by Noon**

1. Name and Address of Service Center Applicant (Host Organization):

Dayton/Miami Valley Entrepreneurs Center, Inc.  
714 East Monument Ave.  
Dayton, OH 45402-1782

2. Primary Contact Person: D. Scott Koorndyk

Title: President

Current SBDC Service Center Director Patricia A. Newcomb

3. Contact Phone #: 937-281-0098

Fax #: 937-281-0099

SBDC Director's Phone #: 937-531-6615

4. E-mail Address: skoorndyk@tecd Dayton.com

SBDC Service Center Director's Email: pnewcomb@tecd Dayton.com

5. Type of Funds Applying for (SBDC, SBDC Export Assistance or Both)

SBDC

**Send to: SBDCRFP@Development.ohio.gov**

Ohio SBDC State Director

Ohio Development Services Agency

Ohio Small Business Development Center Program

77 South High Street, 28th Floor

Columbus, OH 43215-6130



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4355 Ferguson Dr. Ste. 150 • Cincinnati, Ohio 45245 • (513) 576-5000 • FAX (513) 576-5001

## LETTER - OF - INTENT FORM

*(Please complete the form and print on your SBDC service center letterhead as your letter of intent to submit a proposal for the FFY2016 SBDC Program.)*

**Due Date: May 23, 2016 by 12 Noon**

1. Name and Address of Service Center Applicant (Host Organization):

Clermont Chamber of Commerce  
4355 Ferguson Drive, Suite 150  
Cincinnati, Ohio 45245

2. Primary Contact Person: Matt Van Sant

Title: President & CEO

Current SBDC Service Center Director: Tracy L. Hawkins

3. Contact Phone #: 513-576-5000

Fax #: 513-576-5001

SBDC Director's Phone #: 513-576-5007

4. E-mail Address: Matt.VanSant@ClermontChamber.com

SBDC Service Center Director's Email: Tracy.Hawkins@ClermontChamber.com

5. Type of Funds Applying For (SBDC, SBDC Export Assistance or Both): SBDC

**Send to: [SBDCRFP@Development.ohio.gov](mailto:SBDCRFP@Development.ohio.gov)**

Ohio SBDC State Director  
Ohio Development Services Agency  
Ohio Small Business Development Center Program  
77 South High Street, 28th Floor  
Columbus, OH 43215-6130





## LETTER - OF - INTENT for the FFY2017 SBDC Program

1. Name and Address of Service Center Applicant (Host Organization):

**The Urban League of Greater Southwestern Ohio**  
**Cincinnati Office – 3458 Reading Road, Cincinnati, Ohio 45229**  
**513-281-9955**

2. Primary Contact Person: **Sheila A. Mixon**\_\_\_\_\_

Title: **Senior Vice President**\_\_\_\_\_

Current SBDC Service Center Director **\_Charolette D. Harris**\_\_\_\_\_

3. Contact Phone #: **513-281-9955** or **513-487-6537**\_\_\_\_\_

Fax #: \_\_\_\_\_

SBDC Director's Phone #: **\_513-487-1274**\_\_\_\_\_

4. E-mail Address: **\_smixon@orvwbc.org**\_\_\_\_\_

SBDC Service Center Director's Email: **\_charris@gcul.org**\_\_\_\_\_

5. Type of Funds Applying For (SBDC, SBDC Export Assistance or Both)

**Small Business Development Center (SBDC)** \_\_\_\_\_

**Send to: [SBDCRFP@Development.ohio.gov](mailto:SBDCRFP@Development.ohio.gov)**

Ohio SBDC State Director

Ohio Development Services Agency

Ohio Small Business Development Center Program

77 South High Street, 28th Floor

Columbus, OH 43215-6130

## **LETTER - OF - INTENT FORM**

~~(Please complete the form and print on your SBDC service center letterhead as your letter of intent to submit a proposal for the FFY2017 SBDC Program.)~~

**Due Date: May 23, 2016 by Noon**

**1. Name and Address of Service Center Applicant (Host Organization):**

**Greater Hamilton Center for Business and Technology, dba,  
The Hamilton Mill  
20 High Street  
Hamilton, Ohio 45011**

**2. Primary Contact Person: Chris Lawson**

**Title: Director of "The Hamilton Mill"**

**Current SBDC Service Center Director: David Riggs**

**3. Contact Phone #: 513.737.6543**

**SBDC Director's Phone #: 513.737.6543**

**4. E-mail Address: [chris@hamiltonmill.org](mailto:chris@hamiltonmill.org)**

**SBDC Service Center Director's Email: [driggs@butlercountysbdc.com](mailto:driggs@butlercountysbdc.com)**

**5. Type of Funds Applying for (SBDC, SBDC Export Assistance or Both)**

**SBDC**

**Send to: [SBDCRFP@Development.ohio.gov](mailto:SBDCRFP@Development.ohio.gov)**

**Ohio SBDC State Director**

**Ohio Development Services Agency**

**Ohio Small Business Development Center Program**

**77 South High Street, 28th Floor**

**Columbus, OH 43215-6130**

## SMALL BUSINESS DEVELOPMENT CENTER PROGRAM

### CERTIFICATION OF CASH MATCH

**FUNDING CYCLE: OCTOBER 1, 2016 - SEPTEMBER 30, 2017**

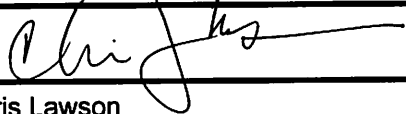
<b>HOST OR CONTRIBUTOR'S NAME</b> Greater Hamilton Center for Business & Technology. DBA: The Hamilton Mill		<b>SBDC NAME</b> Ohio SBDC at The Hamilton Mill	
<b>MAILING ADDRESS</b> 20 High Street		<b>SBDC STREET ADDRESS</b> 20 High Street	
<b>CITY</b> Hamilton	<b>STATE</b> Ohio	<b>CITY</b> Hamilton	<b>STATE</b> Ohio
<b>ZIP CODE</b> 45011	<b>COUNTY</b> Butler	<b>ZIP CODE</b> 45011	<b>COUNTY</b> Butler
<b>PHONE #</b> 513-737-6543	<b>FAX #</b>	<b>PHONE #</b> 513-737-6543	<b>FAX #</b>
<b>FEIN NUMBER</b> 03-0396525		<b>E-MAIL ADDRESS</b> driggs@butlercountysbdc.com	

**CERTIFICATION:**

As a duly authorized Officer/Representative of the host or sponsoring organization for this Small Business Development Center described above, I hereby certify that the SBDC Program Budget for the Funding Cycle described above, contains actual cash dollars in the following amounts from sources other than the federal government or from ODSA funds allocated for the SBDC Operations. The direct cash match committed by my organization only includes cash committed specifically for direct line item costs in the proposed budget and for specific SBDC approved activities.

<b>Amount of Cash Match Certified by this Partner:</b>	20000
<b>Amount of Program Income for SBDC service center:</b>	\$

***I further certify that the SBDC budget is under the direct control of the SBDC Director.***

<b>Authorized Signature:</b>			
<b>Name:(Printed)</b>	Chris Lawson		
<b>Title:</b>	Director	<b>Date:</b>	5/20/2016
<b>Remarks:</b> <i>This match is an anticipation of formal board acceptance and barring any unforeseen financial hardships.</i>			

**Instructions:**

Complete the Cash Match Certificate for each service center. Print document; have signed; and include in the printed proposal. If a host wishes to have another contributor certify a portion of the cash match, a separate Certificate is required for each contributor. In the remarks section, identify the reason for contributing.



**HAMILTONMILL**  
developing the nextgen industrialist

May 20, 2016

Mr. David Riggs, Director  
Ohio Small Business Development Center at The Hamilton Mill  
20 High Street  
Hamilton, Ohio 45011

Dear David:

The Hamilton Mill is interested in continuing to be the host and subcenter for the Ohio Small Business Development Center program for FFY 2017. The Hamilton Mill is a Hamilton/Butler County mixed used business incubator with a technology focus.

This is to confirm Hamilton Mill's commitment of a total cash contribution of \$20,000. In addition, the Hamilton Mill is committing a donation of in-kind office space of approximately 593 square feet valued at \$8,898 to the Ohio Small Business Development Center program. The Hamilton Mill does not expect any compensation or remuneration in return for this donation. This commitment must be approved by the Hamilton Mill Board of Directors.

To support the amount above, we have researched our community and find same or similar accommodations:

1. Butler County CSEA, 210 S. Second Street, 1,000SF, \$ 14/SF
2. Ohio Casualty Building, 136 N Third St., 2000SF, \$15.00/SF
3. Vora Technology Center, 101 Knightsbridge Dr., 1,000SF, \$ 14/SF

The Hamilton Mill appreciates the opportunity to host the Ohio Small Business Development Center and values the matching grant which makes it possible. We pledge our support and cooperation to fulfill the purpose and goals of the Ohio Small Business Development Center program

Thank you,

Chris Lawson, Executive Director  
Hamilton Mill



## SMALL BUSINESS DEVELOPMENT CENTER PROGRAM

### CERTIFICATION OF CASH MATCH

**FUNDING CYCLE: OCTOBER 1, 2016 - SEPTEMBER 30, 2017**


<u>HOST OR CONTRIBUTOR'S NAME</u> City of Middletown		<u>SBDC NAME</u> Ohio SBDC @ The Hamilton Mill	
<u>MAILING ADDRESS</u> One Donham Plaza		<u>SBDC STREET ADDRESS</u>	
<u>CITY</u> Middletown	<u>STATE</u> Ohio	<u>CITY</u> Hamilton	<u>STATE</u> Ohio
<u>ZIP CODE</u> 45042	<u>COUNTY</u> Butler	<u>ZIP CODE</u> 45011	<u>COUNTY</u> Butler
<u>PHONE #</u> 513-727-5320	<u>FAX #</u> 513-727-7792	<u>PHONE #</u> 513-737-6543	<u>FAX #</u>
<u>FEIN NUMBER</u> 31-6000139		<u>E-MAIL ADDRESS</u> driggs@butlercountysbdc.com	

**CERTIFICATION:**

As a duly authorized Officer/Representative of the host or sponsoring organization for this Small Business Development Center described above, I hereby certify that the SBDC Program Budget for the Funding Cycle described above, contains actual cash dollars in the following amounts from sources other than the federal government or from ODSA funds allocated for the SBDC Operations. The direct cash match committed by my organization only includes cash committed specifically for direct line item costs in the proposed budget and for specific SBDC approved activities.

<b>Amount of Cash Match Certified by this Partner:</b>	<b>\$20000</b>
<b>Amount of Program Income for SBDC service center:</b>	<b>\$</b>

*I further certify that the SBDC budget is under the direct control of the SBDC Director.*

<b>Authorized Signature:</b>			
<b>Name:(Printed)</b>	Jennifer Ekey		
<b>Title:</b>	Economic Dev. Director	<b>Date:</b>	5/20/2016
<b>Remarks:</b>	The City intends to continue its participation with the SBA through an annual pledge of \$20,000		

**Instructions:**

Complete the Cash Match Certificate for each service center. Print document; have signed; and include in the printed proposal. If a host wishes to have another contributor certify a portion of the cash match, a separate Certificate is required for each contributor. In the remarks section, identify the reason for contributing.





May 20, 2016

Mr. David Riggs  
Director, Small Business Development Center  
City of Middletown  
One Donham Plaza  
Middletown, OH 45042

Dear David,

The City of Middletown is pleased to support the partnership among the Small Business Development Center, The Hamilton Mill and the City's Economic Development Department for FY 2017.

We expect participation with the SBDC in Middletown, through our partnership with The Hamilton Mill, for FY 2017 will continue with a cash contribution of \$20,000. However, this pledge is contingent on the budget allocation being approved by City Council. In addition, we will provide in-kind services in the form of rent and administrative support. The rental value includes utilities, insurance and maintenance for the use of office space at an estimated market rate of \$15 per square foot for a total contribution of \$4815. Finally, there is no reasonable expectation of compensation or remuneration in return for this donation.

The City of Middletown looks forward to working with you and The Hamilton Mill over the next year on this exciting project. Please feel free to contact me with any questions regarding this matter at (513) 425-7847.

Sincerely,

A handwritten signature in blue ink, appearing to read "Jennifer Ekey", with a large, stylized flourish extending to the right.

Jennifer Ekey  
Economic Development Director



1. Name and Address of Service Center Applicant (Host Organization):

Warren County Port Authority  
406 Justice Drive  
Lebanon, Ohio 45036

2. Primary Contact Person:

Martin Russell  
Title: Executive Director  
Current SBDC Service Center Director: Mike Stater

3. Contact Phone #:

513-695-2090  
Fax #: 513-695-2099  
SBDC Director's Phone #: 513-934-4793

4. E-mail Address:

martin.russell@co.warren.oh.us  
SBDC Service Center Director's Email: mike.stater@warrencounty  
sbdc.org

5. Type of Funds Applying For (SBDC, SBDC Export Assistance or Both)

SBDC only



Small Business  
Development Centers



North Central State  
COLLEGE

## LETTER - OF - INTENT FORM

1. Name and Address of Service Center Applicant (Host Organization):

Small Business Development Center at North Central State College

2441 Kenwood Circle

Mansfield, Ohio 44906

2. Primary Contact Person: Michalina Lacy

Title: SBDC Director/CBA

Current SBDC Service Center Director Michalina Lacy

3. Contact Phone #: 419-755-9011

Fax #: 419-755-5674

SBDC Director's Phone #: 419-755-9011

4. E-mail Address: mlacy@sbdc6.com

SBDC Service Center Director's Email: mlacy@sbdc6.com

5. Type of Funds Applying For (SBDC, SBDC Export Assistance or Both)

SBDC





# THE OHIO STATE UNIVERSITY

COLLEGE OF FOOD, AGRICULTURAL,  
AND ENVIRONMENTAL SCIENCES

## The Ohio State University South Centers

1864 Shyville Road  
Piketon, Ohio 45661

Phone: 740-289-2071

Fax: 740-289-4591

<http://southcenters.osu.edu>

### LETTER - OF - INTENT FORM

Due Date: May 23, 2016 by 12 Noon

1. Name and Address of Service Center Applicant:  
The Ohio State University South Centers  
1864 Shyville Road  
Piketon, OH 45661
2. Primary Contact Person: Brad Bapst  
Title: SBDC Director, District 7, Center 17074
3. Contact Phone #: 740-289-2071 Ext. 230  
Fax #: 740-289-4591
4. E-mail Address: [bapst.4@osu.edu](mailto:bapst.4@osu.edu)
5. Type of Funds Applying For: *SBDC and SBDC Export Assistance*

**Send to:** [SBDCRFP@Development.ohio.gov](mailto:SBDCRFP@Development.ohio.gov)

Ohio SBDC State Director

Ohio Development Services Agency

Ohio Small Business Development Center Program

77 South High Street, 28th Floor

Columbus, OH 43215-6130

## LETTER - OF - INTENT FORM

*(Please complete the form and print on your SBDC service center letterhead as your letter of intent to submit a proposal for the FFY2017 SBDC Program.)*

**Due Date: May 23, 2016 by 12 Noon**

1. Name and Address of Service Center Applicant (Host Organization):

Lake County Community College District  
7700 Clocktower Dr.  
Kirtland, OH 44094

2. Primary Contact Person: Cathy Walsh

Title: SBDC Director

Current SBDC Service Center Director :

3. Contact Phone #: 440-525-7707 \_\_\_\_\_

Fax #: 440-525-7656 \_\_\_\_\_

SBDC Director's Phone #: 440-525-7707 \_\_\_\_\_

4. E-mail Address: [cwalsh@lakelandcc.edu](mailto:cwalsh@lakelandcc.edu)

SBDC Service Center Director's Email: \_\_\_\_\_

5. Type of Funds Applying For (SBDC, SBDC Export Assistance or Both)

\_\_\_\_ SBDC \_\_\_\_\_

**Send to: [SBDCRFP@Development.ohio.gov](mailto:SBDCRFP@Development.ohio.gov)**

Ohio SBDC State Director

Ohio Development Services Agency

Ohio Small Business Development Center Program

77 South High Street, 28th Floor

Columbus, OH 43215-6130

**LETTER - OF - INTENT FORM**  
**Due Date: May 23, 2016 by 12 Noon**

1. Name and Address of Service Center Applicant (Host Organization):

**Lorain County Community College**  
**151 Innovation Drive**  
**Elyria, Ohio 44035**

2. Primary Contact Person: **Lisa Hutson**

Title: **Director**

Current SBDC Service Center Director: **Lisa Hutson**

3. Contact Phone #: **440-366-4370**

Fax #: **440-366-4685**

SBDC Director's Phone #: **440-366-4269**

4. E-mail Address: **LorainSBDC@lorainccc.edu**

SBDC Service Center Director's Email: **lhutson1@lorainccc.edu**

5. Type of Funds Applying For (SBDC, SBDC Export Assistance or Both)

**SBDC**

**Send to: [SBDCRFP@Development.ohio.gov](mailto:SBDCRFP@Development.ohio.gov)**

Ohio SBDC State Director

Ohio Development Services Agency

Ohio Small Business Development Center Program

77 South High Street, 28th Floor

Columbus, OH 43215-6130



## LETTER - OF - INTENT FORM

**Due Date: May 23, 2016 by 12 Noon**

**1. Name and Address of Service Center Applicant (Host Organization):**

Cleveland State University, 2121 Euclid Ave Cleveland OH 44115

**2. Primary Contact Person: Colette T. Hart**

Title: Senior Director, Centers for Outreach and Engagement

Current SBDC Service Center Director: Katie Van Dyke; Nate Ward (EAN)

**3. Contact Phone #: 216-875-9715 (Colette)**

Fax #: 216-687-9331

SBDC Director's Phone #: 216-321-1633 (Katie); 216-523-7347 (Nate)

**4. E-mail Address: c.hart@csuohio.edu**

SBDC Service Center Director's Email: k.vandyke@csuohio.edu;  
n.ward54@csuohio.edu

**5. Type of Funds Applying For (SBDC, SBDC Export Assistance or Both)**

SBDC and SBDC Export Assistance

**Send to: [SBDCRFP@Development.ohio.gov](mailto:SBDCRFP@Development.ohio.gov)**

Ohio SBDC State Director  
Ohio Development Services Agency  
Ohio Small Business Development Center Program  
77 South High Street, 28th Floor  
Columbus, OH 43215-6130

**SBDC**

2340 Lee Road - 2nd Floor | Cleveland Heights, OH 44118  
216-321-1633 | Fax: 216-687-9331 | csusbdc@csuohio.edu

**SBDC Export Assistance Network office**  
1860 E. 18<sup>th</sup> Street, BU308 | Cleveland, OH 44115  
216-523.7347 | Fax: 216-687-9309 | gbc@csuohio.edu



p 216.281.4422 | f 216.281.4222  
e. info@hbcenter.org | hbcenter.org  
2511 Clark Ave. Cleveland, OH 44109

1. Name and Address of Service Center Applicant (Host Organization):

**Northeast Ohio Hispanic Center for Economic Development**

2. Primary Contact Person: Jenice Contreras

Title: **Executive Director**

Current SBDC Service Center Director: **Jason Estremera**

3. Contact Phone #: **216-281-4422**

SBDC Director's Phone #: **216-281-4422**

4. E-mail Address: **JContreras@HBCenter.org**

SBDC Service Center Director's Email: **JEstremera@HBCenter.org**

5. Type of Funds Applying for (SBDC, SBDC Export Assistance or Both)

**SBDC**

A handwritten signature in blue ink, consisting of several loops and flourishes, is written over a horizontal line.

**Jenice Contreras, MBA**

**Executive Director**



Cuyahoga  
**Small Business  
Development Center**  
at the Urban League of Greater Cleveland

**LETTER - OF - INTENT FORM**  
**FFY 2017 SBDC Program**

**Due Date: May 23, 2016 by 12 Noon**

1. Name and Address of Service Center Applicant (Host Organization):

**The Urban League of Greater Cleveland**  
**2930 Prospect Avenue**  
**Cleveland Ohio 44115**

2. Primary Contact Person:

**Marsha A. Mockabee**  
Title: **President & CEO**  
Current SBDC Service Center Director: **Donna Dabbs**

3. Contact Phone #:

**216-622-0999**\_ Fax #: **216-225-0997**  
SBDC Director's Phone #: **216-812-3168**

4. E-mail Address:

Primary Contact: **mmockabee@ulcleveland.org**  
**SBDC Service Center Director's Email: ddabbs@ulcleveland.org**

5. Type of Funds Applying For (SBDC, SBDC Export Assistance or Both)

**SBDC**

**Send to: [SBDCRFP@Development.ohio.gov](mailto:SBDCRFP@Development.ohio.gov)**

Ohio SBDC State Director  
Ohio Development Services Agency  
Ohio Small Business Development Center Program  
77 South High Street, 28th Floor  
Columbus, OH 43215-6130



May 20, 2016

Ohio SBDC State Director  
Ohio Development Services Agency  
Ohio Small Business Development Center Program  
77 South High Street, 28th Floor  
Columbus, OH 43215-6130

[SBDCRFP@Development.ohio.gov](mailto:SBDCRFP@Development.ohio.gov)

**LETTER - OF - INTENT**  
FFY 2017

Ohio SBDC State Director,

1. Name and Address of Service Center Applicant:

**Ohio Small Business Development Center (OSBDC) at Summit Medina Business Alliance, Inc. (SMBA)**

2. Primary Contact Person: **Mary Ann Jasionowski**

Title: **Director**

Current SBDC Service Center Director: *Same as above*

3. Contact Phone #: **330-375-2111 Ext. 4341**

Fax #: **330-375-2175**

SBDC Director's Phone #: **330-375-2111, Ext. 4341**

4. E-mail Address: [maj@akronsbdc.org](mailto:maj@akronsbdc.org)

SBDC Service Center Director's Email: [maj@akronsbdc.org](mailto:maj@akronsbdc.org)

5. Type of Funds: **Applying for SBDC Funding**

Respectfully submitted,

Mary Ann Jasionowski, Director

The Ohio SBDC at  
The Summit Medina Business Alliance

526 South Main Street Suite 813 Akron, Ohio 44311  
tel 330.375.2111 fax 330.375.2175 info@akronsbdc.org  
www.akronsbdc.org



**LETTER - OF - INTENT FORM**  
**Due Date: May 23, 2016 by Noon**  
**FFY 2017**

**1. Name and Address of Service Center Applicant (Host Organization):**

Kent State University at Stark

6000 Frank Ave NW

North Canton, Ohio 44720

**2. Primary Contact Person: Victor C. Pavona**

Title: Director

Current SBDC Service Center Director: Victor Pavona

**3. Contact Phone #: 330-244-3290**

Fax #: 330-244-3535

SBDC Director's Phone #: 330-244-3295

**4. E-mail Address: info@cantonsbdc.org**

SBDC Service Center Director's Email: vpavona@cantonsbdc.org

**5. Type of Funds Applying for (SBDC, SBDC Export Assistance or Both)**

SBDC

**Send to: [SBDCRFP@Development.ohio.gov](mailto:SBDCRFP@Development.ohio.gov)**

Ohio SBDC State Director

Ohio Development Services Agency

Ohio Small Business Development Center Program

77 South High Street, 28th Floor

Columbus, OH 43215-6130





**LETTER - OF - INTENT FORM**  
**Due Date: May 23, 2016 by 12 Noon**

1. Name and Address of Service Center Applicant (Host Organization):

Kent State University at Tuscarawas  
1776 Tech Park Dr., NE- Suite 103  
New Philadelphia, OH 44663

2. Primary Contact Person: Steve Schillig

Title: Center Director

Current SBDC Service Center Director Same

3. Contact Phone #: 330.308.7479

Fax #: 330.308.5879

SBDC Director's Phone #: Same

4. E-mail Address: sschil10@kent.edu

SBDC Service Center Director's Email: Same

5. Type of Funds Applying For (SBDC, SBDC Export Assistance or Both):

SBDC

**Send to: SBDCRFP@Development.ohio.gov**

Ohio SBDC State Director

Ohio Development Services Agency

Ohio Small Business Development Center Program

77 South High Street, 28th Floor

Columbus, OH 43215-6130



## Small Business Development Center

Ohio Small Business Development Center  
At Zane State College / Willett-Pratt Training Center  
9900 Brick Church Road  
Cambridge, OH 43725-8530  
740.432.6568 ext. 1331  
www.zanestate.edu • www.entrepreneurio.org

### LETTER - OF - INTENT FORM

*(Please complete the form and print on your SBDC service center letterhead as your letter of intent to submit a proposal for the FFY2017 SBDC Program.)*

**Due Date: May 23, 2016 by Noon**

**1. Name and Address of Service Center Applicant (Host Organization):**

Zane State College  
Cambridge Campus  
9900 Brick Church Road  
Cambridge, Ohio 43725

**2. Primary Contact Person: Tracey Tonnous**

Title: Associate Dean of Workforce Development/Cambridge Campus  
Current SBDC Service Center Director Cindy Voorhies

**3. Contact Phone #: 740-588-1377**

Fax #: 740-432-6568

SBDC Director's Phone #: 740-588-1331

**4. E-mail Address: ttonnous@zanestate.edu**

SBDC Service Center Director's Email: cvoorhies@zanestate.edu

**5. Type of Funds Applying for (SBDC, SBDC Export Assistance or Both)**

Small Business Development Center

**Send to: SBDCRFP@Development.ohio.gov**

Ohio SBDC State Director  
Ohio Development Services Agency  
Ohio Small Business Development Center Program  
77 South High Street, 28th Floor  
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**OHIO**  
UNIVERSITY

Voinovich School of  
Leadership and Public Affairs

Building 21, The Ridges  
Athens OH 45701-2979

T: 740.593.9381  
T: 877.625.1714 (Toll Free)  
F: 740.593.4393  
www.voinovichschool.ohio.edu

**LETTER - OF - INTENT FORM**  
**Due Date: May 23, 2016 by 12 Noon**

**1. Name and Address of Service Center Applicant (Host Organization):**

SBDC at Ohio University  
19 E. Circle Drive, The Ridges  
Athens, Ohio 45701

**2. Primary Contact Person: Lissa Jollick**

**Title: Director**

**Current SBDC Service Center Director: Lissa Jollick**

**3. Contact Phone #: 740-593-1797**

**Fax #: 740-593-1795**

**SBDC Director's Phone #: 740-593-0473**

**4. E-mail Address: jollickl@ohio.edu**

**SBDC Service Center Director's Email: jollickl@ohio.edu**

**5. Type of Funds Applying For (SBDC, SBDC Export Assistance or Both)**

**SBDC**

**Send to: [SBDCRFP@Development.ohio.gov](mailto:SBDCRFP@Development.ohio.gov)**

Ohio SBDC State Director  
Ohio Development Services Agency  
Ohio Small Business Development Center Program  
77 South High Street, 28th Floor  
Columbus, OH 43215-6130

## LETTER - OF - INTENT FORM

*(Please complete the form and print on your SBDC service center letterhead as your letter of intent to submit a proposal for the FFY2016 SBDC Program.)*

**Due Date: May 23, 2016 by 12 Noon**

1. Name and Address of Service Center Applicant (Host Organization):

Washington State Community College

710 Colegate Drive

Marietta OH 45750

2. Primary Contact Person: Jess Raines

Title: VP of Finance and Operations

Current SBDC Service Center Director: Pamela Lankford

3. Contact Phone #: 740-374-8716 X 1106

Fax #: 740-374-9562

SBDC Director's Phone #: 740-373-9056

4. E-mail Address: jraines@wsc.edu

SBDC Service Center Director's Email: plankford@wsc.edu

5. Type of Funds Applying For (SBDC, SBDC Export Assistance or Both): SBDC

**Send to: [SBDCRFP@Development.ohio.gov](mailto:SBDCRFP@Development.ohio.gov)**

Ohio SBDC State Director

Ohio Development Services Agency

Ohio Small Business Development Center Program

77 South High Street, 28th Floor

Columbus, OH 43215-6130





## Small Business Development Centers

The Ohio Small Business Development Center and  
The Ohio SBDC Export Assistance Network  
At Youngstown State University

### **LETTER - OF - INTENT FORM**

**Due Date: May 23, 2016 by Noon**

**1. Name and Address of Service Center Applicant (Host Organization):**

Youngstown State University  
1 University Plaza  
Youngstown, Ohio 44555

**2. Primary Contact Person:** Michael Hripko

**Title:** Associate Vice President for Research, Office of Research Studies

**Current SBDC Service Center Director** Patricia K. Veisz

**3. Contact Phone #:** 330-941-4634

**Fax #:** 330-941-2266

**SBDC Director's Phone #:** 330-941-2142

**4. E-mail Address:** mahripko@ysu.edu

**SBDC Service Center Director's Email:** pkveisz@ysu.edu

**5. Type of Funds Applying for (SBDC, SBDC Export Assistance or Both)**

Both: SBDC and SBDC Export Assistance

**Send to:** [SBDCRFP@Development.ohio.gov](mailto:SBDCRFP@Development.ohio.gov)

Ohio SBDC State Director

Ohio Development Services Agency

Ohio Small Business Development Center Program

77 South High Street, 28th Floor

Columbus, OH 43215-6130

One University Plaza  
Youngstown, Ohio 44555

330 | 941-2140 office  
330 | 941-2144 fax

## LETTER - OF - INTENT FORM

*(Please complete the form and print on your SBDC service center letterhead as your letter of intent to submit a proposal for the FFY2017 SBDC Program.)*

**Due Date: May 23, 2016 by Noon**

1. Name and Address of Service Center Applicant (Host Organization):  
Kent State University, College of Applied Engineering, Sustainability and Technology, PO Box 5190, Kent, OH 44242-0001.

2. Primary Contact Person: W. T. (Tom) Southards  
Title: Outreach Program Manager  
Current SBDC Service Center Director W. T. (Tom) Southards

3. Contact Phone #: 330-672-0793 (direct) or 330-672-2802 (general no.)  
Fax #: 330-672-2894  
SBDC Director's Phone #: 330-672-0793 (direct)

4. E-mail Address: wsouthar@kent.edu  
SBDC Service Center Director's Email: wsouthar@kent.edu

5. Type of Funds Applying for (SBDC, SBDC Export Assistance or Both)  
SBDC

**Send to: [SBDCRFP@Development.ohio.gov](mailto:SBDCRFP@Development.ohio.gov)**

Ohio SBDC State Director  
Ohio Development Services Agency  
Ohio Small Business Development Center Program  
77 South High Street, 28th Floor  
Columbus, OH 43215-6130



May 20, 2016

The Ohio Development Services Agency  
Office of Small Business and Entrepreneurship  
Small Business Development Center Program  
77 South High Street, 28th Floor  
Columbus, Ohio 43215

**RE: The Ohio Small Business Development Centers (SBDC) Program Letter of Intent**

Dear State SBDC Director:

I submit this Letter of Intent to notify The Ohio Development Services Agency Office of Small Business and Entrepreneurship Small Business Development Center Program of Buckeye Shaker Square Development Corporation's intent to submit a proposal for the FY2017 Ohio Small Business Development Centers (SBDC) Program.

Buckeye Shaker Square Development Corporation proposes to request program funding for The Ohio Small Business Development Centers (SBDC) Program.

Vaughn P. Johnson, Deputy Director, will be our main point of contact for the purposes of the application process and can be reached at:

- 11802 Buckeye Road – Cleveland, Ohio 44120
- 216-491-8450
- [vaughnj@buckeyeshaker.org](mailto:vaughnj@buckeyeshaker.org)

Thank you for this opportunity to participate in the Ohio Small Business Development Centers (SBDC) Program.

Sincerely,  
  
Vaughn P. Johnson  
Deputy Director



Cuyahoga County Public Library



## LETTER - OF - INTENT FORM

1. Name and Address of Service Center Applicant (Host Organization):

Cuyahoga County Public Library Innovation Centers  
2111 Snow Road  
Parma, OH 44134

2. Primary Contact Person: Amy Dragga  
Title: Corporate and Foundation Relations Specialist  
Current SBDC Service Center Director: Sari Feldman

3. Contact Phone #: 216-749-9319  
Fax #: \_\_\_\_\_  
SBDC Director's Phone #: 216-749-9490

4. E-mail Address: adragga@cuyahogalibrary.org  
SBDC Service Center Director's Email: sfeldman@cuyahogalibrary.org

5. Type of Funds Applying for (SBDC, SBDC Export Assistance or Both): SBDC

**Send to:** [SBDCRFP@Development.ohio.gov](mailto:SBDCRFP@Development.ohio.gov)

Ohio SBDC State Director  
Ohio Development Services Agency  
Ohio Small Business Development Center Program  
77 South High Street, 28th Floor  
Columbus, OH 43215-6130



**Ethan Karp**  
President & CEO

May 20, 2016

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Ohio SBDC State Director  
Ohio Development Services Agency  
Ohio Small Business Development Center Program  
77 South High Street, 28th Floor  
Columbus, OH 43215-6130

**LETTER OF INTENT**

1. Name and Address of Service Center Applicant (Host Organization):  
MAGNET: The Manufacturing Advocacy and Growth Network  
1768 East 25<sup>th</sup> Street, Cleveland, OH 44114
2. Primary Contact Person: Matthew Fieldman  
Title: Vice President for External Affairs  
Current SBDC Service Center Director: None, New Applicant
3. Contact Phone #: 216-302-4760  
Fax #: 216-579-9225  
SBDC Director's Phone #: None, New Applicant
4. E-mail Address: matthew.fieldman@magnetnetwork.org  
SBDC Service Center Director's Email: None, New Applicant
5. Type of Funds Applying for: SBDC for Northeast Ohio, both upper and lower regions

Thank you for your consideration.

Sincerely,



Ethan S. Karp  
President and CEO

## LETTER - OF - INTENT FORM

*(Please complete the form and print on your SBDC service center letterhead as your letter of intent to submit a proposal for the FFY2017 SBDC Program.)*

**Due Date: May 23, 2016 by Noon**

1. Name and Address of Service Center Applicant (Host Organization):

\_\_\_ OneCommunity \_\_\_\_\_  
\_\_\_ 1375 Euclid Avenue, Cleveland, OH  
44115 \_\_\_\_\_

2. Primary Contact Person: \_\_\_ Kausar Razvi \_\_\_\_\_

Title: \_\_\_ Director of Community & Developer Relations \_\_\_\_\_

Current SBDC Service Center Director \_\_\_ Katie Van Dyke \_\_\_\_\_

3. Contact Phone #: \_direct: 773-895-8883 (cell) Office: 216-923-2240

Fax #: \_\_\_ no fax number \_\_\_\_\_

SBDC Director's Phone #: \_\_\_ 216-321-1633 \_\_\_\_\_

4. E-mail Address: \_\_\_ [krazvi@onecommunity.org](mailto:krazvi@onecommunity.org) \_\_\_\_\_

SBDC Service Center Director's Email: \_\_\_ [k.vandyke@csuohio.edu](mailto:k.vandyke@csuohio.edu) \_\_\_\_\_

5. Type of Funds Applying for (SBDC, SBDC Export Assistance or Both)

\_\_\_ SBDC \_\_\_\_\_

**Send to: [SBDCRFP@Development.ohio.gov](mailto:SBDCRFP@Development.ohio.gov)**

Ohio SBDC State Director

Ohio Development Services Agency

Ohio Small Business Development Center Program

77 South High Street, 28th Floor

Columbus, OH 43215-6130