



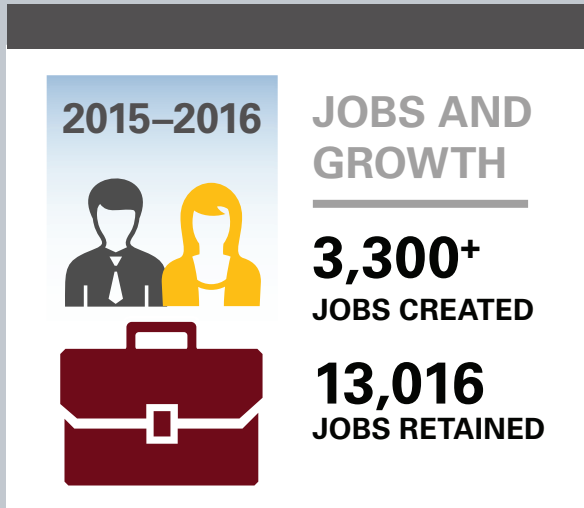
We Help Small Businesses Grow



**Small Business
Development Centers**

Small Business is the Backbone of Ohio's Economy

We work with thousands of small businesses each year to create jobs, build stronger communities and increase sales.



Data from state fiscal year 2015-2016

Accelerating Ohio's economy by helping you start, sustain and grow your business

The Ohio Small Business Development Centers (SBDC) provide business counseling and assistance to individuals who are either starting or growing their business. Each center is staffed with highly-trained, Certified Business Advisors® to help small businesses and entrepreneurs develop and grow to increase sales and create jobs in their local communities.

Services Include:

- Business assessment evaluation
- Cash flow analysis
- Financial projections development
- One-on-one business counseling
- Identifying sources of capital
- Market feasibility and research
- Marketing strategy development
- Strategic business planning
- Workshops and training programs

The Certified Business Advisor® Difference:

Our expert business advisors come from a variety of backgrounds including; corporate, academia, accounting, banking, and entrepreneurship. Regardless of their background, all of our advisors are required to be Certified Business Advisors® (CBA).

This program is an innovative, graduate-level certification that ensures our business advisors have the knowledge they need to help your small business grow. The Ohio SBDC program has high-quality standards for its advisors. You can be assured that Ohio SBDC's Certified Business Advisors® have the business skills, competency, and knowledge to effectively counsel, guide, and coach your business to new levels of success.



Ohio SBDC Services

One-on-One Business Counseling

The Ohio SBDC Certified Business Advisors® utilize a business coaching process to assess the business situation and work with entrepreneurs to think through problems, identify needs, find options, and pinpoint solutions. Advisors assist with the acquisition of capital through relationships with lenders and investors.

Training and Education Programs

The Ohio SBDC Network offers hundreds of little to no-cost courses, seminars and workshops to provide up-to-date information on a variety of business topics to educate entrepreneurs and small business owners about new and innovative processes. From the idea stage to starting, to sustaining, and growing new markets, the Ohio SBDC is here to help.

Export Assistance

More than 95 percent of the world's population and two-thirds of the global purchasing power lies outside America's borders, yet less than one percent of the 30 million businesses in the U.S. export. Small- and medium-sized companies account for almost 97 percent of U.S. exporters, but still represent only about 30 percent of the total export value of U.S. goods.

The SBDC Export Assistance Network is a specialty team of experts that helps businesses access new markets or export for the first time. Services include:

- Export readiness assessments
- International marketing plans
- Market research
- Export compliance education
- Access to export financing

For more information, visit:
exportassistance.development.ohio.gov

Small Business Development Centers (SBDC)

**Toledo Regional Chamber*
of Commerce**
(419) 243-8191

**Terra State
Community College**
(419) 559-2210

**Northwest State
Community College**
(614) 287-5294

Rhodes State College
(419) 995-8464

SBDC, Inc.
(937) 322-7821

Wright State University*
(937) 775-4761

The Entrepreneurs Center
(937) 281-0118

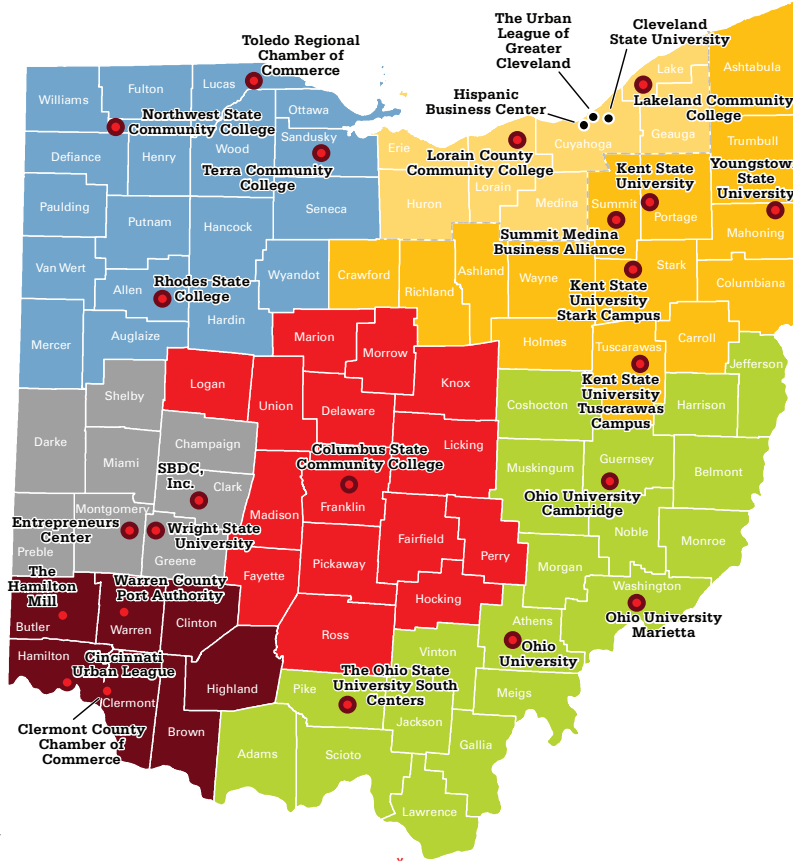
Warren County Port Authority
(513) 934-4793 Ext. 5338

The Hamilton Mill
(513) 737-6543

Cincinnati Urban League
(513) 487-1155

**Clermont County Chamber
of Commerce**
(513) 576-5007

The (*) represents additional services available through the SBDC Export Assistance Network



**The Ohio State University*
South Centers**
(800) 860-7232

**The Urban League of
Greater Cleveland**
(216) 812-3162

Cleveland State University*
(216) 321-1633

Lakeland Community College
(440) 525-7706

Hispanic Business Center
(216) 281-4422

**Lorain County
Community College**
(440) 366-4269

Youngstown State University*
(330) 941-2140

Kent State University
(330) 672-0793

**Summit Medina
Business Alliance**
(330) 375-2111 Ext.4341

**Kent State University
Stark Campus**
(330) 244-3290

**Kent State University
Tuscarawas Campus**
(330) 308-7479

Ohio University – Cambridge
(740) 588-1331

Ohio University – Marietta
(740) 373-9056

**Columbus State*
Community College**
(614) 287-5509

Ohio University – Athens
(740) 593-0473

For more information, visit our website at:
sbdc.development.ohio.gov
or call (614) 466-2711.

Follow Us

Twitter @OhioDevelopment
Facebook /OhioDevelopment
Instagram @OhioDevelopment