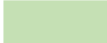





2018 OHIO SBDC TRAININGS
October 1, 2017—September 30, 2018

Title of Training	Trainer	Strategic Goal	Mode of Delivery	Date(s)
HR for Small Business	Susan Boothe	Enrich Services	Statewide	November 7
Ohio's Bioscience Industry	Cook: BioOhio	Enrich Services	Statewide	November 7
Cyber Security Tools	Gast: SpliceNet	Enrich Services	Statewide	November 7
Workplace Security	Skaggs: FBI Cols.	Enrich Services	Statewide	November 7
Access to Capital: 7A Loans	Fred Crispen UMSB	Enrich Services	Statewide	November 8
Digital Transformation of Small Biz	Acker: Group R66	Enrich Services	Statewide	November 8
Workforce Transformation	Birnbrich ODJFS	Enrich Services	Statewide	November 8
Client Satisfaction Survey	Jim Laipply	Enrich Services	Webinar	March 16
Cyber Security: Laptop	Shawn Waldman	Enrich Services	Webinar	May 15
Cyber Security: Website	Israel Arroyo	Enrich Services	Webinar	May 22
Cyber Security: Email	Bill Wagg	Enrich Services	Webinar	May 29
Cyber Security: Mobile	Spence Witten	Enrich Services	Webinar	June 12
Cyber Security: Legal	John Landolfi	Enrich Services	Webinar	June 19
Secretary of State	Allison DeSantis	Enrich Services	Webinar	September 11
BWC	Tim McDermott	Enrich Services	Webinar	September 18
EPA	Dan Sowry	Enrich Services	Webinar	September 25
Access to Capital	Panel: CRF, SBA, KIVA	Max.Econ.Impact	Statewide	November 7
Commerce: Best Software Tools	Brown: Digipoint	Max.Econ.Impact	Statewide	November 7
Cash Flow & Financial Mgt	Jason Heyman	Max.Econ.Impact	Statewide	November 7
eCommerce	Connie Spruill	Max.Econ.Impact	Statewide	November 7
Business Valuations	Shields: Shields, Blice	Max.Econ.Impact	Statewide	November 8
ProfitCents I	Kristina Vidal	Max.Econ.Impact	Webinar	April 26
Cash Flow	Justin	Max.Econ.Impact	Webinar	July 17
ProfitCents II	Kristina Vidal	Max.Econ.Impact	Webinar	July 24
Using new CIC Impact Survey	Jim Laipply	Max.Econ.Impact	Webinar	September 2018
Effective Presentations	Web Weaver: EAP	Strengthen Team	Statewide	November 7
Critical Thinking	Web Weaver: EAP	Strengthen Team	Statewide	November 7
Time Management	Web Weaver: EAP	Strengthen Team	Statewide	November 7
Creative Thinking	Hollerich: Brass Ring	Strengthen Team	Statewide	November 8
ORIENTATION	Lead Ctr. Staff	Strengthen Team	In-class	February 7
ORIENTATION	Lead Ctr. Staff	Strengthen Team	In-class	May 10
ORIENTATION	Lead Ctr. Staff	Strengthen Team	In-class	August 15
Marketing for Center & Small Biz	Rusty Allison: Google Phillips: NOW mktg.	Enhance Visibility	Statewide	November 7

OHIO SBDC STRATEGIC GOALS

	Enrich the Quality of Services
	Maximize Economic Impact
	Strengthen Our Team
	Enhance Visibility