

Atlas Staff

Owner **Jim Laipply** 

Run Jul 15, 2019 09:59:44 PM
As **Jim Laipply**

Customers
Center Any

Sessions
Date Last **Federal FY**
Oct 1, 2017 - Sep 30, 2018

Sessions
Staff ID Any

Sessions
Session Type Is (=) **Initial** **Follow On**

Sessions
Program Any

Consulting Metrics

Top 10 Staff - Clients

Staff ID	Customer Count (Distinct)
TWILSON	419
KHAMMOND	306
RCEDENO	296
TAMADOR	277
ATERRY	257
JERJONES	247
NSTOLL	235
KKELLER	226
BWERSELL	224
SSCHIL10	219
Total	7,673

Top 10 Staff - Hours

Staff ID	Consulting Hours (C+P)
GRADPOOL_12	1,904.20
NSTOLL	1,501.08
KHAMMOND	1,358.66
JHEYMAN	1,286.75
RWINCH	1,285.70
LBROWN	1,278.15
CVOORHIES	1,263.45
TAMADOR	1,200.39
EGIBSON	1,177.00
RCEDENO	1,157.67
Total	53,497.15

Top 10 Staff - Business Starts

Staff ID	Business Starts
RCEDENO	51
TAMADOR	40
S.KIM	39
JSCHIESLER	37
TWILSON	35
DRIGGS	32
NSTOLL	27
JVOORHIES1	26
JPHIR	25
ATERRY	25
Total	726

Top 10 Staff - Jobs Created

Staff ID	Jobs Created
JHEYMAN	266
MKASSIS	207
CWALSH	140
KVAND	128
RCEDENO	115
DRIGGS	88
CHCHAMBERS	81
ATERRY	71
BAUXTER	71
DDABBS	
Total	2,818

Top 10 Staff - Jobs Retained

Staff ID	Jobs Retained
CWALSH	1,251
MKASSIS	859
TSOUTHARDS	620
ECHIT	316
RWINCH	303
BWERSELL	263
RMAPES	256
LJOLICK	255
CDOTSON	250
	250
Total	7,830

Top 10 Staff - Number of Loans

Staff ID	# of Loans
JHEYMAN	25
KVAND	13
CVOORHIES	12
CDOTSON	10
CWALSH	9
BWALTERS	9
JPHIR	9
LJOLICK	8
BAUXTER	8
SSCHIL10	8
Total	270

Top 10 Staff - Loans Awarded

Staff ID	Loan \$
R.HORST	\$9,240,584
CWALSH	\$7,446,000
JHEYMAN	\$5,830,500
CHCHAMBERS	\$4,376,500
RWINCH	\$4,300,000
MGAREAU	\$4,192,308
BWERSELL	\$3,560,000
GSKOK-DISANT	\$3,432,000
JPHIR	\$3,319,924
SSCHIL10	\$2,568,000
Total	\$73,925,899

Top 10 Staff - Owner Investment

Staff ID	Owner Investment
TSOUTHARDS	\$6,458,000
MKASSIS	\$5,338,997
MSTATER	\$3,618,000
NWARD	\$2,500,000
JHEYMAN	\$2,384,170
R.HORST	\$2,232,000
VPAVONA	\$1,773,692
SSCHIL10	\$1,771,100
DRIGGS	\$1,080,500
JVOORHIES1	\$1,066,975
Total	\$41,955,530

Top 10 Staff - Other Capital

Staff ID	Other Capital
BBAPST	\$8,356,548
JGRIGGY	\$3,592,000
MSTATER	\$3,050,000
RCEDENO	\$2,000,500
ASIMON	\$1,930,000
GSKOK-DISANT	\$1,550,000
THAWKINS	\$1,500,000
FTOWNSEND	\$1,404,200
R.HORST	\$1,300,000
JPHIR	\$741,008
Total	\$31,240,584

Top 10 Staff - Sales Growth

Staff ID	Sales Growth
MKASSIS	\$67,728,842
CWALSH	\$56,177,270
JGRIGGY	\$24,796,099
BWERSELL	\$21,190,000
RWINCH	\$17,914,857
ECHIT	\$17,557,000
KMARSHALEK	\$16,410,404
TBUI	\$15,294,184
JVOORHIES1	\$6,846,170
SMCGANN	\$6,466,619
Total	\$320,076,523

Training Metrics

The participation date filter means that the actual events could have been performed in other time periods, but this data is looking solely at the "participation" date of staff for an event which could be advance preparation or close-out actions much after the event.

Participation Date
 Jan 1, 2019 - Dec 31, 2019

Top 10 Events - # of Events

Top 10 Events - Speaker Hours

Top 10 Events - Preparation & Support

Staff ID Presenter Hours

Events

Event Type

Is (=)

Training

Staff ID	Events
B.WALTERS	84
KHAMMOND	28
TAMADOR	23
CDOTSON	20
TWILSON	17
CVOORHIES	16
DRIVERS	11
LREES	9
EGIBSON	9
MBOWERS	8
Total	263

Training events do not include "report" or "internal" event types.

Staff ID	Presenter Hours
KHAMMOND	84.00
CDOTSON	83.00
TAMADOR	55.00
TWILSON	50.00
DRIVERS	27.00
MBOWERS	24.00
LREES	18.50
EGIBSON	16.00
JVOORHIES1	14.00
NSTOLL	12.00
Total	423.40

Staff ID	Preparation/Support Hours
B.WALTERS	234.25
LREES	52.00
TAMADOR	25.75
DONOFRIO	20.00
KHAMMOND	14.00
CDOTSON	10.00
MLACY	10.00
ALIMBACHER	9.25
CVOORHIES	9.00
TWILSON	8.50
Total	424.50

Top 10 Events - Income Producers

Events

Status (Verified/Canceled)

Is (=)

Verified

Staff ID	Total Income
B.WALTERS	\$2,080
TWILSON	\$1,000
NSTOLL	\$500
TAMADOR	\$405
RWINCH	\$150
S.KIM	\$0
ALIMBACHER	\$0
CDOTSON	\$0
CVOORHIES	\$0
CWORLEY	\$0
Total	\$4,135

Verified events have confirmed income figures.