

Trade Missions Can Boost Your Bottom Line

Ohio Development Services Agency Helps Organize Three Trade Missions in Early 2019



Ohio companies exported more than \$50 billion in products and services in 2017. The Ohio Development Services Agency wants to help you open foreign markets for your business. The agency is partnering with regional Small Business Development Centers to offer three trade missions in March and April 2019. **Register now to make sure you don't miss out on these unique opportunities.**



Thailand-Vietnam Trade Mission: March 22–30

Target markets include, but are not limited to, industrial or electrical machinery and equipment, automotive parts and accessories, iron and steel products, optic and medical equipment, plastics products, chemicals and hardwood lumber.

Registration Deadline:
January 11, 2019

Mission Participation Fee: \$1,000



Brazil-Colombia Trade Mission: March 23–30

Target markets include, but are not limited to, construction equipment for public roads and airports, transportation services and mass transit systems.

Registration Deadline:
January 22, 2019

Mission Participation Fee: \$1,500



Germany Trade Mission: April 1–10

Target markets include, but are not limited to, technology/med-tech, energy systems, innovative supply solutions, consulting, metalworking and instrumentation.

This Mission includes participation in Hannover Messe

Registration Deadline:
December 7, 2018

Mission Participation Fee: \$1,500

Mission participation fees include resources to support your business in foreign regions:

- In-advance market research – to prepare your business for the countries' markets and buyers.
- One-on-one business matchmaking – for in-person networking and business opportunities.
- Extensive in-country assistance – including logistical and translation assistance.

For details and to register, email **Thien Bui at Thien.Bui@development.ohio.gov**.



Development Services Agency



Small Business Development Centers

Export Assistance Network



Funded in part through a grant with the U.S. Small Business Administration